

Public Finance Experience

The Banks in Cincinnati, Ohio

Odis Jones, while serving as the real estate executive for the city of Cincinnati, structured the P3 public financing and bonds for The Banks project and helped to manage the overall \$200mm project execution in partnership with Carter Development.

The Banks is a mixed-use sports and entertainment development and neighborhood along the Ohio River in Cincinnati between the Paycor Stadium and Great American Ball Park. It has become the capstone for regional economic growth and urban revitalization. The Banks is credited for driving an estimated \$1 billion to the region's economy, creating a market for downtown residents, and attracting GE's U.S. Global Operations Center to the development, a build-to-suit office building developed by Carter. The project also included 600 apartment units and 100,000 square feet of retail space.



Cincinnati's landmark P3 mixed-use sports and entertainment development. Including: Cincinnati Reds Stadium, Cincinnati Bengals Stadium, retail shops & restaurants, apartments and parking garages.

